

Director Of Development, Leicester City Centre, LE1**£49,564 per annum plus Enhanced benefits**

- Full-Time, 35 hours per week
- Permanent (Fixed Term considered)
- Hybrid Working from Home, Upto 30 days Basic Holidays plus Bank Holidays
- Enhanced Family Friendly and Wellbeing Benefits, 6% Employer Pension Contribution

Voluntary Action Leicester (VAL) is a sector leading Regional charity with a 60 year track record in “Helping Change Lives for the Better”. We are immensely proud of our track record in delivering excellent services and championing local voluntary action.

Supporting some 3800 local community organisations, we also provide direct support services such as our VALUES Learning Disabilities Service, VAL Spaces -Tenancy, Meeting and Conferencing Service, champion Health and Social Care through Healthwatch Leicester and Leicestershire as well as delivering various Employability Projects and training.

As Director of Development, you will work closely with our Chief Executive and Director of Operations and Services to expand VAL's revenue streams, nurture key partnerships, and enhance our brand and reputation as a sector leader. In addition to providing operational leadership and management of your teams, your role will focus on growing revenue through our VALUES Learning Disabilities Service, VAL Spaces – Building Tenancy, Meeting Rooms, Conferencing Sales and IT Service ensuring ongoing sustainability, growth and success of VAL. You will develop and implement a business development strategy for VAL that supports growth in direct services, aligned to our Vision and strategic plan objectives.

With at least two years' established senior management experience in development, implementation and delivery of strategic priorities you will need to demonstrate sound understanding of the challenges that the VCSE organisations face. A strategic and analytical thinker with financial acumen you will need to show the ability to turn ideas into action.

With excellent presentation and influencing experience, your communication style will be inclusive and self-assured. You will need to demonstrate resilience, and flexibility, together with drive and determination to play a key role in our future. You will be able to talk authoritatively about inclusive involvement, barriers which lead to discrimination and exclusion and be able to implement working practices that support equity and diversity. Knowledge of the voluntary sector and/or Learning Disabilities and/or Social Care is highly desirable.

You'll need to be highly effective in building meaningful relationships with a wide demographic of stakeholders and ideally have demonstrable experience in business development and tenders, bid writing and building corporate partnerships.

A detailed job description, person specification and application requirements for this role can be found at <https://valonline.org.uk/work-for-val/>

This is a rare opportunity to work for a sector leading diverse and ambitious organisation, with a vision for growth.

Closing date: Wednesday 11 December 2024, 5pm

Interviews: Monday 23 December 2024

How to Apply

If you feel that you have the passion and experience for this role, we would love to hear from you! Your application should include your CV together with a supporting statement about why you are the right person for the role of Director of Development (**maximum 2 sides of A4**)

- It is important through your CV and statement of suitability that you evidence your career history, key achievements and explain your motivation for applying.
- Your statement should evidence your suitability for the role, making reference to the criteria set out in the job description and person specification.
- Please ensure that your statement explains any service gaps in your CV.
- Do let us know in advance of any specific support or adjustments should you be called for interview as well as any dates that you will not be available, taking into account the recruitment timeline.

Applications should be sent to:

recruitment@valonline.org.uk no later than **5pm on Wednesday 11 December 2024**.